

## WHAT IS IT?

“Working in music” is what we all want to do, but that could mean lots of different things to different people. This chapter tells you about the different areas of work that are all “working in and around music”, which include:

**CREATING**  
**PERFORMING**  
**RECORDING AND PRODUCING**  
**MARKETING, PROMOTION AND DISTRIBUTION**  
**COPYRIGHT, LEGAL AND MANAGEMENT**  
**BUSINESS AND MONEY**  
**TEACHING MUSIC**

Most musicians and DJ's are self-employed (freelance) and make a living out of different types of work. Some people have non-music jobs, while others work in music related jobs, for example promotion, retail or education.

## WHY DO I NEED TO KNOW ABOUT THIS?

Everyone on New Deal for Musicians aims to work in the music industry. The more you know about the work that's available, the better your chances of finding work.

The music industry is highly competitive. There are lots of people after jobs or trying to make a living being self-employed (freelance). Equip yourself with knowledge and flexibility and you stand a better chance of success.

Lots of jobs are related to music and many musicians and DJ's do different types of work to get by. By researching work in music and music-related areas, you stand a better chance of finding work yourself.